

ASIA  
SECURITIES



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WEALTH MANAGEMENT

# Asia Securities Equity Opportunities Fund

KEY INVESTOR INFORMATION DOCUMENT 2024

# ASIA SECURITIES EQUITY OPPORTUNITIES FUND

KEY INVESTOR INFORMATION DOCUMENT 2024

## KEY FACTS

FUND NAME	Asia Securities Equity Opportunities Fund
TYPE	Open Ended Equity Fund
FUND MANAGER	Asia Securities Wealth Management (Pvt) Ltd.
TRUSTEE/CUSTODIAN	Deutsche Bank AG
INVESTABLE ASSETS	The Fund will exclusively invest in equities traded on the Colombo Stock Exchange.
MINIMUM INITIAL INVESTMENT	LKR 10,000
MANAGEMENT FEE*	1.50% per annum of the Net Asset Value
TRUSTEE FEE*	0.25% per annum of the Net Asset Value
CUSTODIAN FEE*	LKR 240,000 per annum
FRONT-END FEE	None
EXIT FEE	2% (1 Yr) on the buying price of units
PERFORMANCE FEES	15% of any outperformance over ASPI per annum. The out performance fee shall be calculated daily and shall be payable to the Managers in arrears at the end of each calendar year.
OTHER EXPENSES	Expenses of the Fund such as brokerage, legal, and any other expenses approved by the SEC are paid by the fund and are indirectly borne by unit holders
INVESTOR ELIGIBILITY	Individuals, corporates, institutions, non-residents, foreign individual investors, and foreign institutional investors
BORROWINGS	Shall not exceed the percentage of the net asset value of the Scheme determined by the Commission by way of its directives and will be for a period not exceeding three calendar months, Borrowings will not be used to leverage investment return The fund will not assume, guarantee, endorse or otherwise become directly or indirectly liable for or in connection with any obligation or indebtedness of any third party.
LENDING	Shall not engage in any form of direct lending of any part of the assets of the Fund.
LIABILITY OF UNIT HOLDERS	Limited to the amount of the Net Asset Value of the units held by each unit Holder.
TAX LIABILITY	Fund is not liable for income tax in accordance with Inland Revenue (amended) Act 10 of 2021. Investors should consult professional tax consultants with regard to implications of investing in unit trust funds.

\*Taxes may be applicable



## KEY INVESTOR INFORMATION DOCUMENT

### 1. WHAT IS THE INVESTMENT OBJECTIVE?

The investment objective of the equity Fund is to achieve long term capital growth by investing mainly in quoted equities on the Colombo Stock Exchange.

### 2. WHERE WILL THE FUNDS BE INVESTED IN?

The Fund will be invested in the following;

#### Fund investments

TYPE OF INVESTMENT	ASSET ALLOCATION
Equity	Max of 97%, Min 50%*
Government of Sri Lanka Treasury Bills (including reverse repo and cash) with maturities less than 92 days*	Max of 50%, Min 3%

\*The Manager reserves the right to hold assets in short term fixed Income instruments such as govt securities (less than 90 days) in extreme market conditions where its advantageous to clients

### 3. WHAT IS THE VALUATION METHOD ADOPTED BY THE FUND?

- Listed equities will be valued at the day's volume weighted average price or the market price available immediately prior to the valuation point..
- Unquoted Fixed Income securities such as Commercial Papers and Trust Certificates with a maturity period of less than 397 calendar days will be valued on a cost plus accrued basis Maturities more than 397 days shall be valued on a marked to market basis using the daily yield curve released by the Central Bank of Sri Lanka until maturity plus any risk premium attached to the instrument.
- Government Securities valued on a marked to market basis using the daily yield curve published by the Central Bank of Sri Lanka until maturity.

## KEY INVESTOR INFORMATION DOCUMENT

### 4. WHAT ARE THE RISKS?



The risk profile of the Fund is high as the fund will be investing in listed equities, which are subject to market volatility. The following points detail the key risks and our strategy on mitigating these risks.

#### **Equity risk**

The Fund invests into listed equities/equity linked securities, where the market value of the individual/ underlying stocks are subject to changes on a daily basis. This can lead to a substantial decline in the fund performance. We mitigate this risk by basing our investment decisions on equities thorough fundamental analysis while leveraging our team's substantial expertise in global capital markets.

#### **Interest rate risk**

The Fund invests in short term fixed income instruments which exposes it to interest rate movements. As such, any significant increase/declines in interest rates will lead to an impact in short term fund performance, depending on the exposure to short term fixed income instruments.

#### **Credit risk**

This is the risk that an issuer of a debt obligation will not or is unable to pay the interest and/or the capital. As a mitigating strategy, the fund will only invest its cash in short term Government Securities, which carry sovereign risk ratings.

#### **Inflation risk**

This is the risk that inflation will exceed investment returns leading to negative real returns. This risk sees a substantial level of natural mitigation as short-term interest rates react rapidly to inflation and the Fund is predominantly exposed to short-term interest rates.

#### **Liquidity risk**

This is the risk that the Fund may not be able to readily liquidate an investment into cash or will have to liquidate at a substantial discount which would impact performance. We mitigate this risk by keeping part of the Fund's assets in highly liquid instruments such as treasury bills and the inherently short duration of the Fund also acts as a natural mitigant.

## KEY INVESTOR INFORMATION DOCUMENT

### 5. WHO SHOULD INVEST WITH THE FUND?

This Fund is suitable for medium to long-term investors with a high risk tolerance. The following persons are eligible to invest in the Fund:

- Resident individual investors
- Companies, corporates, and institutions incorporated in Sri Lanka
- Non-resident individual investors
- Non-resident institutional investors

### 6. WHO ARE THE FUND MANAGERS?

The Fund is managed by Asia Securities Wealth Management (Pvt) Ltd. (ASWM). ASWM provide wealth management services for individuals, corporates, and institutions. The company was launched in October 2018 to provide private wealth management services to high net-worth individuals, corporates, and institutions. ASWM launched its first unit trust, the Asia Securities Money Market Fund, in December 2020 and subsequently the Asia Securities Income Fund in December 2022, the Asia Securities Gild Fund in April 2023 and the Asia Securities Equity Opportunities Fund in December 2023.

ASWM is licensed to operate as an Investment Manager by the Securities and Exchange Commission of Sri Lanka and is a fully owned subsidiary of Asia Securities Holdings (Pvt) Limited. Asia Securities Holdings (Pvt) Ltd is a leading investment company in Sri Lanka providing wealth management, M&A advisory, equity brokerage, and research services through its affiliated companies.

#### The Board of Directors are ;

Dumith Hemantha Fernando	Chairman (Executive) 4th Floor, Lee Hedges Tower, 349, Galle Road, Colombo 3
Harold Avancka Herat	Director (Executive) No 43/93, Poorwarama Mawatha, Colombo 5
Arjuna Kumar Wignaraja	Director (Non Executive) No 101, Horton Place Colombo 7

### 7. WHO ARE THE KEY PARTIES WORKING WITH THE FUND MANAGER?

ASWM work with reputed custodian banks, lawyers, and auditors who have extensive expertise in financial markets. Details of our key partners are as follows:

Trustee and custodian	Lawyer	Auditor
<b>Deutsche Bank AG</b> Level 21, One Galle Face Tower, 1A, Centre Road, Galle Face, Colombo 2, Sri Lanka.	<b>Nithya Partners</b> 97/A, Galle Main Rd, Colombo 03, Sri Lanka.	<b>Deloitte Partners</b> 100, Braybrooke Place, Colombo 02, Sri Lanka.

## KEY INVESTOR INFORMATION DOCUMENT

### 8. HOW CAN I INVEST IN THE FUND?

Please read this information document carefully and complete an application form and Know Your Customer (KYC) form providing all supporting documents and deliver to Asia Securities Wealth Management at 4th Floor, Lee Hedges Tower, 349, Galle Road, Colombo 03, Sri Lanka or apply from ASWM online portal. Copies of this information document and the application forms can be obtained from Asia Securities Wealth Management, the company website [www.asiasecurities.lk](http://www.asiasecurities.lk), or any other authorized sales agent appointed by ASWM from time to time.

#### **Application forms**

- Investors must fill in the mandatory fields of NIC, name, mobile number, correspondence address, e-mail address and bank account details in the account opening application
- It is mandatory for investors to mention the bank account details in their application. We always encourage redemptions to be credited to this bank account as payments made directly to a bank account is the fastest way to receive redemption proceeds.
- A duly completed Know Your Customer (KYC) form provided along with the application form
- Each application must be accompanied by the following key documents as well as any additional document(s) to satisfy KYC requirements:
  - o For Individual/Joint accounts – Copy of NIC/Passport of each individual investor
  - o For Minor accounts – Copy of birth certificate of minor and NIC/Passport copy of the parent/legal guardian
  - o For Company/Corporate/Institutional accounts – Copy of the business registration certificate, articles of association board resolution and list of authorized signatories
- Asia Securities Wealth Management reserves the right to reject any application which does not fulfill its requirements

#### **Mode of payment**

- Investors may apply for units and make payments for units via direct bank transfer, cheque or banker's draft crossed "A/C payee only"
- All payments are to be made payable to the following collection account or any other collection accounts assigned by Asia Securities Wealth Management (Pvt) Ltd. which may be published on its website
- Deutsche Bank A/C No 0046680-00-4

**NB: Company representatives are not authorized to accept cash on behalf of Asia Securities Wealth Management (Pvt) Ltd. The creation of units is subject to the realization of funds.**

Asia Securities Wealth Management (Pvt) Ltd. reserves the right to scrutinize, review, and reject any application received, on an ongoing basis, at its discretion without assigning any reason.

## KEY INVESTOR INFORMATION DOCUMENT

### 9. HOW WILL UNITS BE ALLOTTED ONCE PAYMENT HAS BEEN MADE?

Applications are processed upon the receipt of valid application form and units will be allotted upon realization of funds based on the time of day money is realized in the collection account.

- If funds are realized before 9.30 a.m. on a business day, units will be created based on the previous day's unit price as money can be invested as part of the deposited property on the current business day.
- If funds are realized after 9.30 a.m. on a business day, units will be created based on the same day's unit price as money cannot be invested as part of deposited property until the next business day.
- If there are any non-business day/s between the last business day and the current business day the issue price of a unit shall be derived by adjusting the closing NAV of the previous business day for accrued income and charges for the no of non-business days and dividing by the units in issue as at the previous business day in order to safeguard the interest of the existing unit holders.

### 10. HOW CAN I REDEEM UNITS AND WHEN WILL I GET THE PROCEEDS?

Redemption requests can be made in writing or by email\* or from the ASWM online portal. A valid redemption request will then be processed as follows:

- For valid redemption requests received on or before 3.00 p.m. the closing net asset value of the same business day shall apply.
- For valid redemption requests received after 3.00 p.m. the closing net asset value of the next business day shall apply. Payment of redemptions will take a maximum of ten (10) business days upon the receipt of a valid redemption request.

\*E-mail redemption requests can only be made from a pre-approved e-mail address and the Fund Manager will not be held liable for redemption instruction received from either method.

### 11. PRICING OF UNITS

The Issue Price of units will be calculated to four (4) decimal places by dividing the Value of the Deposited Property as at 4.00 p.m. (Sri Lanka time) on the date, by the number of units in issue on that date, and adding any Front End Fee and Charges in relation to issue of Units.

## KEY INVESTOR INFORMATION DOCUMENT

### 12. EXPENSES ALLOWED FROM THE FUND

- Any expenses or disbursements of the custodian which are authorized by the trust deed
- The cost of dealing in the assets of the Fund;
- Interest on borrowings permitted and charges incurred in effecting or varying the terms of such borrowings;
- The costs and expenses incurred in obtaining a listing of the shares of the Scheme on any licensed securities exchange;
- The fees and expenses of the auditor of the Scheme;
- The costs incurred in respect of the distribution of income to investors;
- The costs reasonably incurred in respect of the publication of prices of units and in respect of the publication and distribution of the Scheme KIID or trust deed, annual and interim reports and accounts;
- Any costs incurred in preparation or the modification of the trust deed of the Scheme;
- Any other costs, incidental to its operation that may be charged to the Scheme;
- Any change in annual charges of the Managing Company;
- Expenses or disbursements of the Trustee, which are authorized by the trust deed to be paid out of the assets of the Scheme;
- Fees payable to the Commission in respect of obtaining approval for a Scheme;
- legal expenses incurred in safeguarding the assets of the Scheme

### 13. HOW WILL JOINT ACCOUNT HOLDERS BE CONSIDERED?

- In a joint account (i.e an account that has more than one registered investor), the first-named investor will receive all notices and correspondences regarding that account
- The application must specify if the account is held 'Jointly' or by 'Anyone'.
  - o In the case of an account being held 'Jointly', redemption requests must be signed by ALL joint holders
  - o Conversely, in the case of an account being specified as 'Anyone', any one of the unit holders will have the power/authority to make redemption requests, without it being necessary for all the unit holders to sign
  - o However, irrespective of an account being specified as 'Jointly' or 'Anyone', the proceeds of the redemptions will always be paid to the first-named unit holder
  - o In the event the account has more than one registered unit holder and the mode of holding is not specified in the application form the default option would be 'Anyone'.

### 14. DIVIDENDS, DISTRIBUTIONS, AND RE-INVESTMENT OF DISTRIBUTIONS

Dividend declaration is solely at the discretion of the Fund Manager. In the event of a dividend declaration by the fund manager, all distributions shall be either paid out or re-invested for which new units will be issued for the value of dividends distributed and will be at the discretion of the unit holder. In the event of a minor's account, dividends (if any) will be automatically reinvested in additional units.



## KEY INVESTOR INFORMATION DOCUMENT

### 15. SWITCHING

A unit holder may instruct using their registered email to switch investments from the equity opportunities fund in which the investment is already made to another fund under the management of the Manager. A switch will be treated as a redemption and a new investment. For example, this will be treated as a redemption from the equity opportunities fund, and a new investment made in the relevant fund.

### 16. WHAT ARE MY RIGHTS AS A UNIT HOLDER?

- To inspect the Trust Deed at the office of the Fund Managers during office hours free of charge.
- To purchase Copies of the Trust Deed priced at Rs. 1,000/- from the Managers, between 9.00 a.m. and 3.00 p.m. on any working day.
- To redeem subject to the conditions of the Trust Deed all or some units registered in my name
- To receive periodical statements, annual accounts, and reports of the Auditors
- To participate in meetings of the unit holders subject to the provision of the Trust Deed

### 17. PUBLICATION OF FINANCIAL STATEMENTS OF THE FUND

- Annual reports and audited financial statements shall be published on the official website of the Fund, within four (4) months of the end of the Unit Trust's financial year
- Interim reports shall be published on the official website of the Fund within three months of the end of the period they cover.

### 18. REGULATIONS APPLICABLE

The Fund is approved by the SEC to be managed by Asia Securities Wealth Management (Pvt) Limited. The trust deed is binding on the Managing Company, Trustee, Custodian and each Unit Holder; All assets of the Scheme are held by the Trustee / Custodian;

### 19. SUSPENSION OF DEALINGS OF THE FUND

The Managing Company in exceptional circumstances to protect the interests of unit holders will temporarily suspend the sale and redemption of units for 90 days, after obtaining the prior approval of the Trustee and the Commission; All Unit Holders will be informed once approval of the Trustee and the Commission have been obtained and an explanation will be provided with the reasons for such suspension.

## KEY INVESTOR INFORMATION DOCUMENT

### 20. TERMINATION OF THE FUND

The Fund will be terminated or wound up upon the occurrence of any of the following events:

- Approval granted by the Commission to operate the Scheme is cancelled.
- Unit Holders representing at least seventy-five per centum (75%) of the total Units in issue (excluding those held by the Managing Company) pass a special resolution to terminate or wind up the Scheme.
- The commission in consultation with the Trustee and the Managing Company has directed the Trustee to wind up the Scheme since the value of the deposited property has fallen below an operationally viable level.
- The Scheme has completed its tenure or circumstances exist that warrant the termination/winding up of a Scheme as specified in the trust deed /KIID;
- The Managing Company and the Trustee are of the view that the value of the assets of the Scheme has fallen below an operationally viable level;
- Upon an order made by a competent court

### 21. DELEGATION OF SERVICES

No service of the managing company has been delegated

### 22. MANAGEMENT PERSONNEL AUTHORIZED TO MAKE INVESTMENT DECISIONS

#### **Nadarajah Gowthaman - Portfolio Manager**

Gowthaman joined Asia Securities Wealth Management (Pvt) Ltd as the Vice President/Portfolio Manager. Prior to this role, he was associated with Ceylon Asset Management, one of Sri Lanka's leading asset management firms, where he covered fixed income and equity funds. Before that, he worked as an Investment Manager at ETF Board and as a Forex & FIS Dealer at Indian Bank, amassing over a decade of experience in both domestic and foreign markets.

#### **Nidesh Perera - Portfolio Manager**

Nidesh assumed the role of Assistant Vice President at Asia Securities Wealth Management (Pvt) Ltd and subsequently ascended to the position of Chief Operating Officer. Preceding this, he held a position at Asset Trust Management Ltd, a prominent asset management firm in Sri Lanka, overseeing fixed-income and equity funds. Earlier in his career, Nidesh acquired extensive experience in domestic markets through roles in the Treasury Operation sector at Nat Wealth Securities Ltd and DFCC Bank PLC, amassing over a decade of expertise in the field.

## KEY INVESTOR INFORMATION DOCUMENT

### 23. INVESTMENT COMMITTEE

**Steven Enderby** - Independent Member

Accounts for over 25 yrs of Investments and private equity experience in UK, Asia, India and Bangladesh and former CEO/MD, Hemas Group

**Dumith Fernando** - Chairman ASWM

ASWM 25+years of investment banking experience in NewYork, HongKong and SriLanka. Former MD/Group COO at Credit Suisse APAC. Former Chairman, Colombo Stock Exchange; Board Member, Union Assurance PLC & Singer PLC

**Avancka Herat** - Executive Director ASWM / Chief Executive Officer

Avancka was the former CEO of National Asset Management (Pvt) Ltd and former Chief Investment Officer of Aegis Fund Management (fund manager for Sri Lanka Insurance Corporation). He counting over 25+ years in local capital market and fund management industry.

**Pushpika Jeevaratne** - VP Compliance ASWM

15+years of capital markets experience. Former Head of Compliance & Risk at National Asset Management (Pvt) Ltd (NAMAL).

### 24. DEFINITIONS

- **Business Day** - Any day on which Commercial Banks are open for business in Sri Lanka
- **Central Bank** - Central Bank of Sri Lanka;
- **CIS Code** - The Collective Investment Scheme Code framed and gazetted in Gazette No. 2278/27 dated 7th May 2022 by the Commission under the Act and any modifications made thereto;
- **Commission** - The Securities and Exchange Commission of Sri Lanka established in terms of the SEC Act;
- **Deposited Property** - All the assets (including cash and earnings on cash deposits) for the time being held or deemed to be held by the Trustee, in his capacity as custodian of the FUND, on behalf of the FUND and subject to the provisions of the Trust Deed, excluding any amount for the time being standing to the credit of the account which has been set up by the Trustee to hold income for the distribution to the Unit Holders;
- **Government** - The Government of Sri Lanka;
- **Front-End Fee** - The difference between the issue price and the portion of proceeds from the sale of a Unit which is received by the Managing Company;

## KEY INVESTOR INFORMATION DOCUMENT

### 24. DEFINITIONS

- **FUND** - The Unit Trust constituted by the Trust Deed, as modified or added to from time to time with the approval of the Commission and called by the name “Asia Securities Dynamic Gilt Fund ” or such other name as the Trustee and the Managing Company may mutually agree upon from time to time;
- **Manager/s or Managing Company** - Asia Securities Wealth Management ( Pvt) Limited licensed by the Commission to operate Unit Trusts in Sri Lanka;
- **LKR or rupees or Sri Lanka rupees** - Sri Lankan Rupees, the legal currency of Sri Lanka;
- **KIID or Key Investor Information Document** - A written statement that discloses in detail the terms of the offering of the FUND.
- **Management Fees** - Any sum to which the Managers may become entitled pursuant to the provisions of the Trust Deed
- **SEC Act** - Securities & Exchange Commission of Sri Lanka Act No. 19 of 2021;
- **Subscription Day** - Any day on which Asia Securities Wealth Management (Pvt)Limited will create Units;
- **Trustee** - Deutsche Bank AG, Colombo Branch, or any successor appointed by the Managing Company with the approval of the Commission;
- **Trust Deed** - The Trust Deed dated 15th September 2023 and 12th December 2023 and deed of assignment dated 22 July 2024 and supplementary deed dated 06th August 2024
- **Unit** - One undivided unit in the FUND.
- **Unit Holders** - Any person who by reason of holding of units in the FUND or by reason of having invested capital in the FUND is entitled to a proportionate part of the property of the FUND.



## DECLARATION

### DECLARATION BY THE TRUSTEE

We Deutsche Bank AG the Trustees hereby declare and certify that we have read and agreed with the representations herein.

The Trustee declare that they will carry out transactions with the Fund Manager at an arm's length basis and on terms which are best available for the Fund, as well as act, at all times, in the best interest of the fund's unit holders.

They further declare that the requirements of Securities and Exchange Commission of Sri Lanka (SEC) issued guidelines have been complied with.

Authorized Representative of the Trustee



### DECLARATION BY THE MANAGER

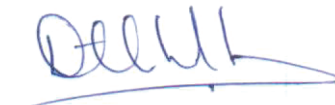
This Key Investor Information Document has been seen and approved by the board of directors of the Managing Company and we collectively and individually accept full responsibility for the accuracy of the information given and confirm that, after making all reasonable inquiries and to the best of our knowledge and belief, there are no facts, the omission of which, would make any statement herein misleading."

On behalf of the Manager,

Director



Director



## IMPORTANT

READ AND RETAIN THIS KEY INVESTOR INFORMATION DOCUMENT FOR FUTURE REFERENCE. IF YOU ARE IN ANY DOUBT ABOUT THE CONTENTS OF THIS INFORMATION MEMORANDUM YOU SHOULD CONSULT ASIA SECURITIES WEALTH MANAGEMENT (PVT) LIMITED, AN ATTORNEY-AT-LAW, AN ACCOUNTANT OR OTHER FINANCIAL ADVISER.

THE PRICE OF UNITS AND THE INCOME DERIVED FROM HOLDINGS MAY INCREASE OR DECREASE FROM TIME TO TIME AND THIS IS APPLICABLE TO INVESTMENTS MADE IN THE FUND REFERRED TO IN THIS INFORMATION DOCUMENT.

This Key Investor Information Document is dated 6th August, 2024

